

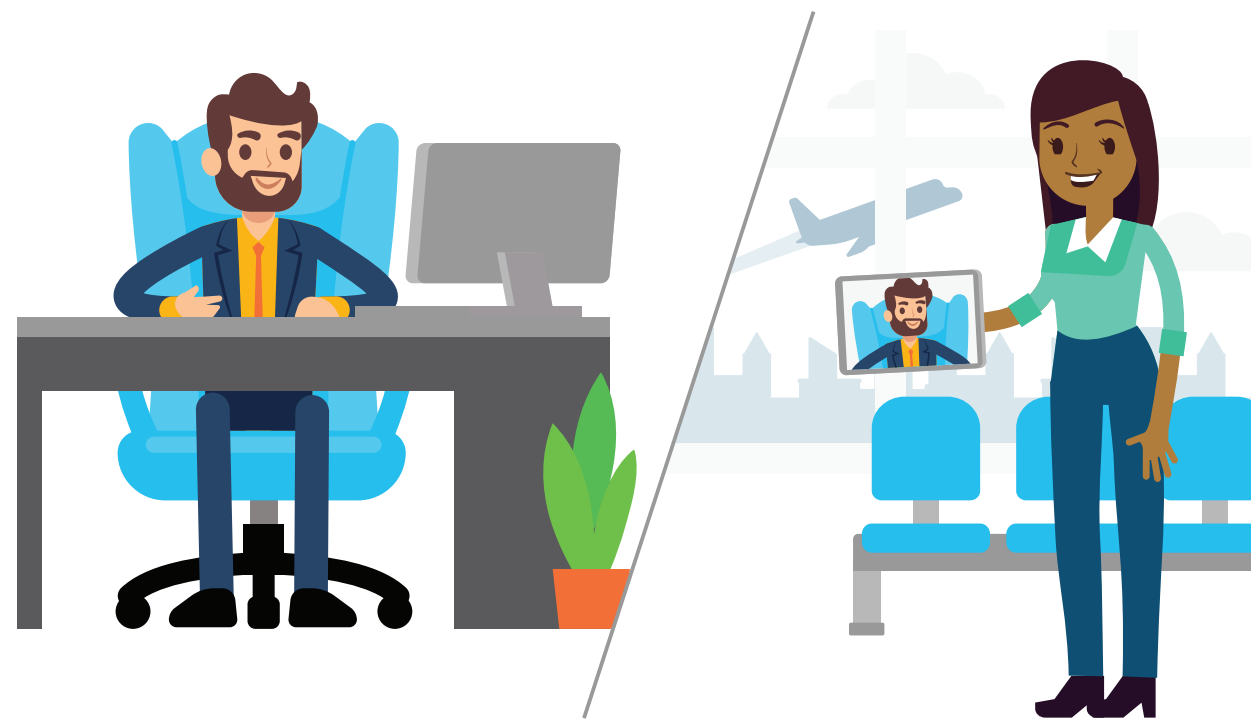
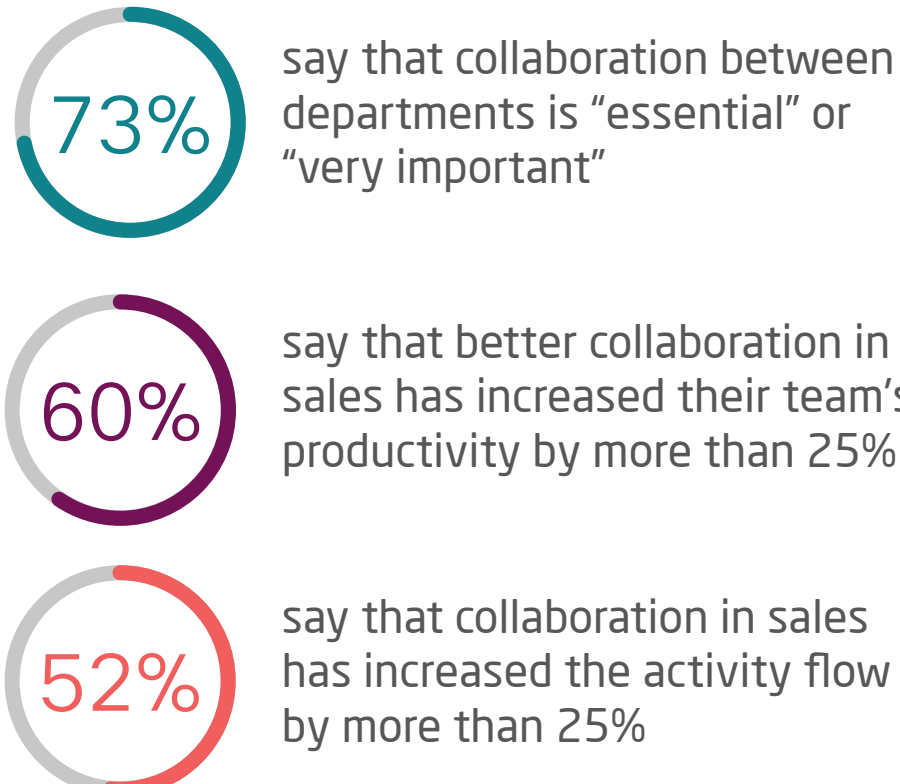
## Hello, sales team!

Closing a deal is all about building relationships



Selling is teamwork: to achieve success, you must gather the the right people to answer customer questions at the right time

Sales experts understand that collaboration can pay off<sup>1</sup>



1. "Second Annual State of Sales Report," Salesforce, 2017

In the race to the end of the quarter, you need to connect faster



You have to connect your entire team with the client, so they can get all the information they need

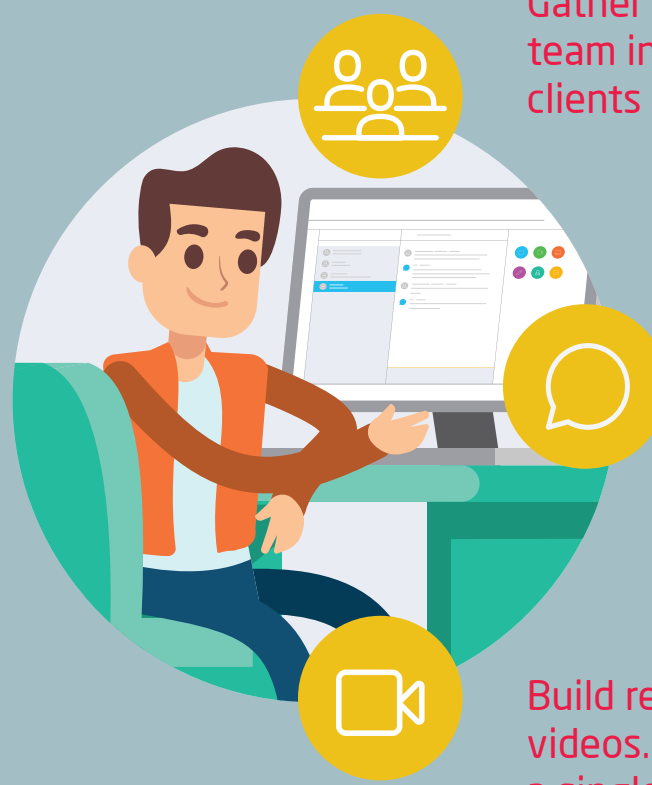


You want to be accessible to your clients anytime, anywhere



You need to build face-to-face relationships, in addition to those built at the clients' workplace

## With Cisco Webex Teams, you can:



Gather all the people on your sales team in one space, giving your clients access to experts in real time

Establish spaces with your clients as your central hub of communication. Share files, reference your past conversations, and deliver what your client needs

Build relationships with high-definition videos. Schedule meetings with a single click or your client can call quickly at any time

Let Cisco & Arkadin help you build stronger connections with clients



**Put an end to communication barriers**  
Build relationships with high-def video and schedule meetings with a single click or your client can call quickly at any time



**Quickly share business updates**  
Easily switch from update messages to video calls when an explanation is needed



**Connect to all**  
Add internal experts, or customer contacts to your business space to get the answers quickly



Build stronger connections with clients



Have a direct line with all clients

[Learn how](#)



Close the deal wherever you are

[Read more](#)



Place Webex in your sales environment

[See how](#)

Sell as a team

Cisco & Arkadin are the partner you need to improve your sales process

## Want to know more?

Contact us today to learn how Arkadin can help maximize your Cisco Webex experience!

[www.arkadin.com](http://www.arkadin.com)

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